



WHO WE ARE

Boyd Strategic Solutions helps organizations improve project planning, procurement readiness, contractor alignment, and opportunity positioning through practical industrial project experience.

We work with owners, contractors, engineering firms, and small businesses seeking stronger project outcomes, reduced execution risk, and improved readiness for commercial and government contracting opportunities.

CONTACT INFORMATION

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🌐 www.boydstrategicsolutions.com

Virginia-Based | Serving Clients Nationwide

DIFFERENTIATORS

15+ Years of Industrial Project Experience
MBA Business & Leadership Perspective
PMP® Certification Candidate | Project Management Institute (PMI)
Industrial, EPC & Capital Project Experience
Electrical, Automation & Controls Background
Contractor & Stakeholder Alignment
Scope/Procurement Readiness Expertise

CORE COMPETENCIES

Scope & Bid Consulting

- Scope of Work (SOW) Development
- Scope of Work Review
- Bid Package Review
- Contractor Scope Alignment
- Addendum Development
- Technical Clarification Development
- Scope Gap Identification
- Bid Risk Assessment
- Procurement Package Support

Boyd Strategic Solutions

Project | Procurement | Contractor Advisory

Project & Contractor Coordination

- Engineering Coordination Support
- Contractor Interface Support
- Owner Representative Support
- Capital Project Support
- Vendor Coordination
- Project Documentation Review
- Startup & Commissioning Planning Support

Opportunity & Market Readiness

- Opportunity Assessment Support
- Contractor Matchmaking
- Teaming Strategy Guidance
- Small Business Readiness Support
- Opportunity Positioning Guidance
- Proposal Coordination Support

INDUSTRIES & MARKETS

Industrial & Manufacturing – Industrial
Manufacturing | Chemical Processing | Capital Projects
Infrastructure – Utilities | Power Generation |
Industrial Infrastructure | Constructions
Clients & Markets – Owners & Operators | Contractors |
Engineering Firms | Small Businesses | Gov't Agencies
& Prime Contractors

Leadership

Joseph Boyd brings 15+ years of experience supporting industrial projects across electrical, automation, controls, manufacturing, and capital project environments. His background combines project execution, scope development, contractor coordination, procurement support, and stakeholder management with business leadership and strategy.